

**SUMMARY OF 2000
RESIDENTIAL MARKET TOTALS**

2000 Experience Year	Written Premiums	No. of Policies	Market Share *	EQ Premiums	No. of EQ Policies	Market Share *	% with EQ **
Total CEA Companies	3,146,120,168	5,905,910	72.33%	419,779,934	838,635	65.40%	14.20%
Total Residential Mkt (Excluding CEA)	1,316,729,643	2,259,065	27.67%	217,482,486	443,765	34.60%	19.64%
Total Residential Mkt (Including CEA)	4,462,849,811	8,164,975	100.00%	637,262,420	1,282,400	100.00%	15.71%
Total Homeowners Market	3,735,391,721	5,736,753	70.26%	562,480,623	947,077	73.85%	16.51%
Total Rental Market	149,920,563	563,339	6.90%	7,006,517	72,853	5.68%	12.93%
Total Condominium Market	140,727,356	480,941	5.89%	28,384,000	131,905	10.29%	27.43%
Total Dwelling Fire Market	340,046,604	1,051,839	12.88%	29,283,033	57,225	4.46%	5.44%
Total Mobilehome Market	96,763,568	332,103	4.07%	10,108,246	73,340	5.72%	22.08%
Total Residential Mkt (Including CEA)	4,462,849,811	8,164,975	100.00%	637,262,420	1,282,400	100.00%	15.71%
California FAIR Plan	62,145,768	192,509	18.30%	7,866,996	10,213	17.85%	5.31%
Total Dwelling Fire (Excluding CA FAIR Plan)	277,900,836	859,330	81.70%	21,416,037	47,012	82.15%	5.47%
Total Dwelling Fire Market	340,046,604	1,051,839	100.00%	29,283,033	57,225	100.00%	5.44%

* Market share represents the percentage of policies to total residential market except for the Total Dwelling Fire Market Section.

** Percent with EQ represents the percentage of policies that also have EQ coverage.

*** Due to rounding, totals in shaded area may not balance.